

JAL Group Applies for Revision of IATA International Fares

Tokyo, February 5, 2008: Today, the JAL Group filed an application with the Japanese Ministry of Land Infrastructure, Transport & Tourism (MLIT) requesting a revision of IATA international normal and PEX airfares applicable for Japan departures.

Based on agreements adopted at IATA Tariff Conferences, the revision will lead to increases in the price of IATA international normal and PEX airfares for flights departing Japan.

The revision will take effect from April 1, 2008, pending government approval.

Example IATA International Normal Airfare % Increase Compared to FY2007

Travel from Japan to	IATA Normal Fares	Fare Increase %
Europe	First	10-14%
	Business	10-17%
	Economy	6-15%
	Restricted Economy	Discontinued
Central & South America/ China/ Korea / Oceania / Southeast Asia	First / Business/ Economy/ Restricted Economy	10%
Guam	First / Business/ Economy	10%
	Restricted Economy	15%
North America / Hawaii	First / Business/ Economy/ Restricted Economy	13%

Note:

1) Comparison of FY2008 roundtrip fares with FY2007 levels. Where there are routes with weekend/weekday fares, we have compared FY2008 weekday roundtrip fares with FY2007 weekday roundtrip fares.

2) Due to the abolishment of weekend/ weekday fares to Europe, the % ranges shown are comparisons with the weekend/ weekday fares in FY2007..

Example Business Class Round-trip IATA Normal Fare Increase

Round-trip Travel from Tokyo to	Current	FY2007	Revised	FY2008
	Weekday	Weekend	Weekday	Weekend
Bangkok	JPY368,500	JPY396,500	JPY405,400	JPY433,400
London	JPY937,900	JPY997,900	JPY1,092,800	
Los Angeles	JPY547,700	JPY607,700	JPY619,000	JPY679,000

(Pending government approval)

Note: *Weekday*

N. America, Europe routes >> from Japan: Tue – Fri/ from overseas: Sun- Thu

China / SE Asia routes >> from Japan: Tue – Fri/ from overseas: Mon – Thu

Weekend:

N. America, Europe routes >>from Japan: Sat – Mon/ from overseas: Fri – Sat

China / SE Asia routes >>from Japan: Sat –Mon/ from overseas: Fri – Sun

Other

As for Guam, Hawaii, Korea, Oceania and in FY2008 for Europe, no distinction between weekend and weekday.

<more>



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Journalists with media enquiries, please contact the press office: stephen.pearlman@jal.com / Tel: 81-3-5460-3109
www.jal.com/en/corporate/

Change in Pricing Mechanism for Japan - Europe IATA Fares

Since 1946, airlines have gathered every year at IATA Tariff Conferences to establish and revise fares conditions and prices for fully flexible interline travel. Governments have understood the consumer benefits of the interline system and as a result agreements on common fares between airlines at IATA Tariff Conferences have been given immunity from anti-trust (competition) laws.

The European Commission Competition Directorate-General has acknowledged the benefits of interlining but wants this joint product priced differently, namely without face-to-face meetings. As of October 2007, the European Commission ended the block exemption for tariff agreements between Europe and the rest of the world including fares on Europe – Japan routes. This means that no longer can face-to-face meetings be held between airlines to agree on common fares affecting Europe.

As a result, IATA has introduced Flex Fares which are produced by a pricing mechanism that automatically calculates interlinable fares based on average carrier fares. The new system enables airlines to calculate market carrier fares using a fixed formula and as result it is no longer necessary for fares to and from Europe, including Japan – Europe IATA fares to be decided at IATA Tariff Conferences.

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